



Company Fact Sheet

- Founded: 1997
- Incorporated: 2002
- Headquarters: Southern California
- Vertical Markets Served: Financial Services, Insurance, Medical, Automotive, Advertising, Manufacturing/Distribution
- Management: Robert Lee Harris, President/CEO



Services

- Communications Technology & Infrastructure Planning/Project Management
- Strategic Telecom Cost Reduction VoIP/IP-PBX RFPs & Evaluation
- Telecommunications Expense Management Process Development, system evaluation
- Local & Long Distance Carrier Analysis/Evaluation
- Contact Center/Automatic Call Distribution (ACD) Consulting

Our Key Values

Wisdom: Communications Advantage will assist customers in making informed choices & obtaining genuine value from communications related technologies & services.

Stewardship: Communications Advantage will provide services solely as the customer's advocate, never regarding our own benefits or a vendor's benefits above the customer's interests.

Character: Communications Advantage will consistently provide services with honesty, integrity & excellence.

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communicationsadvantage.com

Experience

For 14 years, Communications Advantage Inc. has been engaged by multiple Fortune 500 companies for strategic planning initiatives & large scale projects including:

- Unified Communications Technology Roadmap for a North American enterprise with over 15,000 employees. The five year roadmap included core data center based SIP services, integration of multiple PBX platforms, contact center services, Fixed Mobile Convergence, contact center services & cloud based application integration.
- Domestic & international cost benchmarking for voice & WAN services. Provided specifications & analysis for large scale domestic & international telecom services (10,000+ users & 50,000 calls per day). Provided millions of dollars in long distance savings through effective rate & contract negotiation.
- Rate benchmarking and evaluation of cellular service contracts and pricing.
- Management of infrastructure relocation & implementation projects including large data center relocations.
- Through our affiliation with the Society of Telecommunications Consultants, built teams of professionals & subject matter experts for extensive projects evaluating voice communications & WAN technology.

NAICS codes: Primary - 541618
Other - 541611, 541614, 541512, 541519

SIC Codes: Primary - 8742, 8748
Other - 7373, 7379

Certified SBE



Member of the Society of
Telecommunications Consultants